## RICE UNIVERSITY George R. Brown School of Engineering - STATISTICS

## The Trader’s "2\% Rule" for Money Management

## John A. Dobelman

A Symposium on Optimal Stopping
Rice University, Houston, Texas

In Memory of Larry Shepp (1936-2013)

June 29,2018

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- NOT an evaluation of a trading strategy
- Trading function is in the business model
- Trading strategies are in the business model

$$
\begin{gathered}
(\mathcal{B}, \mathcal{M}) \\
S \in \mathcal{S} \subset B
\end{gathered}
$$

- Review of "empirical" rule for money management
- Stopping rule for traders
- Evaluate use of the rule on the firm's equity curve


## Trading

- A trade is an exchange of a trading element for value [USC]
- Usually technically oriented vs. fundamental
- Non investment timeframe
- Clear entry and exit rules
- "My last real trade was closing out a long RYURX position in March 2009 (this was very close to the bottom). The Rydex RYURX fund is a short SPX position. I'd like to say it was due to my sage chart reading, but in fact I needed the money!" - Anonymous trader


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## Trading

## - Broad definitions

- A person engaged in trading or commerce; a person who buys and sells goods; a dealer. - OED
- Today's trader is a merchant rather than a trader, managing physical delivery of goods, being a principal to the goods that are traded, hedging price risk with increasingly sophisticated instruments. The role of the trader ... is to manage supply chains, adding value at all stages. The trader is a partner of producers and end users, helping suppliers to make their goods available to the world markets, and helping buyers to source from the most competitive origin, mitigating the risks for all parties involved in the supply chain." - Leo Tameeris, managing director, Noble Grain
- A person or firm that buys and sells shares, currency, etc.; esp. one that speculates on short-term movement in the market (frequently contrasted with investor). -OED


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## Trading

- Managing trades
- Entry: Buy 100 XYZ at 100.05 (limit order)
- Exit: Sell 100 XYZ at the market (mkt order)
- Stop-loss: Sell 100 XYZ at 95 Stop
- This becomes market sell order if 95 is hit
- Buy stop above or sell stop below a price
- Good for the day or GTC
- Managing the trading system
- Systems always fail
- Money management: keeping capital safe
- Trailing stops (periodic reset sell stops deeper ITM)
- The "2\% Rule" (explained below)


## RICE UNIVERSITY Trading risk management

- Success of trading system
- 60\% Psychology
- Dr. Van Tharpe (Traders' coach)
- 30\% Position sizing
- Money management
- 10\% Strategy with signals
- Entry/Exit guidance
- Entry is usually emphasized
- Exit is the real art (for both investing and trading)
- Would like clear-cut rules


## RICE UNIVERSITY <br> Avoid Folklore

## On the Efficacy of Stop-Loss Strategies

Sarah Marietta Tooth

The Journal of Trading, v9, no.4, Fall 2014
O'Neil [1988, pg. 87] insists that:
individual investors should consider adopting a firm plan to try to limit the loss on initial invested capital in each stock to an absolute maximum of 7 or $8 \% \ldots$ Once you get to that point you can no longer hesitate...At this time nothing else should have a bearing on the situation.

## RICE UNIVERSITY Stop-loss evaluation

- Tested on an outperforming investing strategy (Max Measures, 2014)
- Portfolio of 20 S\&P 500 stocks held for one year
- Simple momentum criteria (20 highest harmonic mean)
- Impose the stop-loss rule on all the stocks in the portfolio
- Compare with and without the stop-loss imposition
- Also looked at random portfolios


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Comparison of 1970-2012 Returns to Select MaxMeasures Strategies With and Without Stop-Losses Implemented

| Stop-Loss | Mean | CAGR | $\sigma$ | S |
| :--- | ---: | ---: | ---: | ---: |
| Without Stop-Loss | 17.88 | 14.44 | 27.83 | 23.17 |
| With 8\% Stop-Loss | 9.26 | 8.25 | 15.30 | -14.21 |
| With 15\% Stop-loss | 14.00 | 12.10 | 21.15 | 12.15 |
| With 30\% Stop-loss | 17.64 | 14.72 | 26.39 | 23.53 |

NOTE: Standard error of 42-year CAGR of 20 -stock portfolio is $1.16 \%$

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## Compound Annual Growth Rate vs. Standard Deviation for Portfolios Stopped to Cash vs. Rebalanced



10,000 portfolios of 20 stocks randomly selected from the S\&P 500 for each year from 1969 through 2012.

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Moving from investing to trading

## RICE UNIVERSITY <br> Trading systems

- Generating trades
- Entries
- Exits
- Managing trades
- Use Exits
- Use stop-loss
- Accumulating trades
- Equity curve

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## RICE UNIVERSITY <br> Support/Resistance



Figure 2. The optimal buying boundary $b$ from Example 2 when the aspiration level $\ell$ is exponentially distributed.

- Aspiration level hypothesis (1955) and Angelis \& Peskir (2016)
- Hidden targets and quantum mechanics trader/instrument
- Needs data work


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## Widely used



## RICE UNIVERSITY <br> Fibonacci Levels



## RICE UNIVERSITY New stopping rules

- The golden ratio rule
"...[W]e show that the minimal solution to [Equation] 3.4 admits a simple closed-form expression when $X$ is a transient Bessel process. In the case when $X$ is the radial part of three-dimensional Brownian motion this leads to the golden ratio rule. We also show that $X$ stopped according to the golden ratio rule has what we refer to as the golden ratio distribution."

Glover, K., Hulley, H. and Peskir, G. Three-dimensional Brownian motion and the golden ratio rule. Ann. Appl. Probab. v. 23 no.3, pp. 895-922 (2013).

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Fig. 2. The golden ratio rule for the radial part $X$ of three-dimensional Brownian motion.

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## Generating Trades



## RICE UNIVERSITY <br> With signals



## RICE UNIVERSITY Trading System Development

- Step 1: Configuration
- Step 2: In-Sample Data Testing (also called "Back testing")
- Step 3: Out-of-Sample Data (also called "Walk Forward Testing")
- Step 4: Live Forward Testing on the Simulator Account
- Step 5: Real Live Trading Execution


## RICE UNIVERSITY Evaluating a system

- Obtain data
- Actual historical trades data is hard to obtain
- Proprietary
- "Success bias"
- Can simulate trades
- Parametrically
- Resampling-based
- Obtain statistics
- Trading statistics
- Diagnose system
- Make inference/go-live


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## Trading system statistics

## Statistics




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Performance by Day of Week


## RICE UNIVERSITY

|  | Beport \| Chart | Morte Carlo Analysis | |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Summary - All Trades |  |  |  |
|  | Overall |  |  |  |
|  | Total Net Proft: | \$3.108 | Proft Factor (SWins/SLosses): | 1.56 |
|  | Total Trades: | 48 | Wirning Percentage: | 708\% |
|  | Average Trade: | \$65 | Payout Ratio (AvgWin/AvgLoss): | 3.78 |
|  | Max Closedout Drawdown: | -\$1.733 | CPC Index (PF $\times$ Win\% $\times$ PR): | 1.71 |
|  | Max Intraday Drawdown: | - $\$ 1.733$ | Expectancy (AvgTrade/AvgLoss): | 39.33\% |
|  | Account Size Required: | \$23.333 | Retum Pat: | 13.3\% |
|  | Open Equity: | SO | Kelly Pct (AvgTrade/AvgWin): | 10.41\% |
|  | Percent in the Market: | N/A | Optimalf: | 0.18 |
|  | Avg \#f of Bars in Trade: | N/A | Z-Score (W/L Predictabitity): | -1.2 |
|  | Avg \#t of Trades per Year: | 730.5 | Curent Streak: | 3 Losses |
|  | Monthly Profit Analysis |  |  |  |
|  | Average Monthly Proft: | N/A | Monthly Shape Ratio: | N/A |
|  | Sed Dev of Monthly Profts: | N/A | Annualized Sharpe Ratio: | N/A |
|  |  |  | Calmar Ratio: | N/A |
|  | Winning Trades |  | Losing Trades |  |
|  | Total Winners: | 34 | Total Losers: | 14 |
|  | Gross Proft: | \$8.706 | Gross Loss: | - 55.598 |
|  | Average Wn: | \$622 | Average Loss: | - $\$ 165$ |
|  | Largest Win: | \$5.250 | Largest Loss: | - $\$ 1.213$ |
|  | Largest Drawdown in Win: | S0 | Largest Peak in Loss: | SO |
|  | Avg Drawdown in Win: | \$0 | Avg Peak in Loss: | \$0 |
|  | Avg Run Up in Win: | SO | Avg Run Ub in Loss: | S0 |
|  | Avg Run Down in Win: | SO | Avg Run Down in Loss: | SO |
|  | Most Consec Wins: | 3 | Most Consec Losses: | 1 |
|  | Avg \# of Consec Wins: | 1.75 | Avg \# of Consec Losses: | 3.78 |
|  | Avg \#\% of Bars in Whs: | . 00 | Avg \#\# of Bars in Losses: | . 00 |

## RICE UNIVERSITY <br> Position scaling

- Option trading program
- Resampled positions


## Number of Postitions each Month



STCG Realized Each Month


## RICE UNIVERSITY Various equity curves

## Cash, 10\% Draw, 2-Strike



Cash, 45\% Draw, 2-Strike


Cash, 35\% Draw, 2-Strike


Cash, 65\% Draw, 2-Strike


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## RICE UNIVERSITY Managing the Equity Curve

- Accumulating trades - Equity curve



## RICE UNIVERSITY Position sizing approaches

- None
- Fixed size
- Constant value
- Fixed amout of equity
- Percent volatility
- Lelly formula
- Optimal f
- profit risk method
- Fixed ratio
- Generalized ratio
- Margin target
- Leverage target
- Percent of equity ("2\% Rule")
- Max drawdown method
- Maximum possible


## RICE UNIVERSITY <br> Percent of equity

- Obtain trade signal
- Target (in points)
- Let it run (use trailing stops)
- Establish stops (BEWARE!)
- Calculate capital (cash + position)
- Determine \$ risk per trade (RPT)
- (\%RPT)(Account size)=(.01)(50,000)=\$1,000
- Calculate position size
- Position size $=\frac{\% R P T \times \text { Capital }}{R P K}$


## Example - \$50,000

| Long BAC | $8.60 \$ /$ share |
| :--- | ---: |
| Trading unit | 1 share |
| Target | $10.00 \$ /$ share |
| Stop-Loss | $7.90 \$ /$ share |
| Risk/Contract | $0.70 \$ /$ share |
| \%RPT | $1 \%$ |
| Position size | 714 Shares |
| Notional Position value entry | $\$ 6,140$ |
| Notional Value on loss exit | $\$ 5,641$ |
| Loss | $-\$ 500$ |


| Short XYZ | $16.50 \$ /$ share |
| :--- | :---: |
| Trading unit | 1 share |
| Target | $12.30 \$ /$ share |
| Stop-Loss | $18.60 \$ /$ share |
| Risk/Contract | $-2.10 \$ /$ share |
| \%RPT | $1 \%$ |
| Position size | -239 Shares |
| Notional Position value entry | $-\$ 3,944$ |
| Notional Value on loss exit | $-\$ 4,445$ |
| Loss | $-\$ 502$ |


| Short GCQ8 | 1,350.00 \$/Troy oz | Long ESU8 | 2,650.00 Index |
| :---: | :---: | :---: | :---: |
| Trading unit | 100 Troy oz | Trading unit | 50 \$50xIndex |
| Target | 1,335.00 \$/Troy oz | Target | 2,670.00 Index |
| Stop-Loss | 1,355.00 \$/Troy oz | Stop-Loss | 2,645.00 Index |
| Risk/Contract | -5.00 \$/contract | Risk/Contract | 5.00 \$/contract |
| \%RPT | 1\% | \%RPT | 1\% |
| Position size | -1 Contract | Position size | 2 Contract |
| Notional Position value entry | -\$135,000 | Notional Position value entry | \$265,000 |
| Notional Value on loss exit | -\$135,500 | Notional Value on loss exit | \$264,500 |
| Loss | -\$500 | Loss | -\$500 |

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## Let's see how the $2 \%$ Rule works

## RICE UNIVERSITY Simulating a System

- Generate trades
- Use historical trades/resample
- Use parametric model
- Determine stopping times
- Rules based on equity curve rather than those for the underlying instrument
- Must have sample paths of the trades
- Use historical paths
- Use simulated paths
- Evaluate efficacy of the trading rule


## RICE UNIVERSITY Summary Statistics

Strategy development

Finding trades

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## Distribution?

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- DAX 30 trades 0900-1745 on Frankfurt
- 8h45m trade day, 525 minutes
- 105 5-minute bars per trade day
- 52.5 10-minute bars
- 5.75 trades per day based on 10-min bars
- Each trade in mkt approx. 3.3\% of day $x$ 525 min $=17.4$ min per trade (avg length trade)
- Scale to 30 calendar days (1 trading month=21 trade days)


## RICE UNIVERSITY Canonical System

- ESU8 Futures
- Contract size: 50x S\&P 500 Index
- Point value = 50 point
- Use the DAX momentum system and its results
- Assume commissions are included
- Expected 30-day horizon with $20 \%$ in-the-market trade frequency
- Generate trades from this system

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## RICE UNIVERSITY <br> Simulating Trades

- Would like model $f_{\mathrm{x}}(\mathrm{x})$ to draw trades
- Would like first 4 moments to estimate an appropriate distribution

$$
\mu, \sigma^{2}, \beta_{1}, \beta_{2}
$$

- All we have is (for winners and losers):
$-X_{(n)}, X_{(1)} \rightarrow R$
$-\hat{\mu}_{+}, \hat{\mu}_{-}$
$-\hat{\sigma} \approx R / 6($ for $n>70)$
- Don't have long/short or duration information


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- Try "Engineer's" approach"
- Distribution on winners and losers
- Skewed, continuous, semi-infinite support
- Distribution on duration



## RICE UNIVERSITY

- $\operatorname{Gamma}(\alpha, \beta)$ with appropriate match of mode, mean and range

Position Results (\$)
Data, N=115

|  | Winner |  |
| :--- | ---: | ---: |
| Sample Mean | 578 | -288 |
| Sample Range | 2288 | -1663 |

Parametric Model
Gamma( $2.8,205$ ) Gamma(1.6, 181)

|  | Winner | Loser |
| :--- | ---: | ---: |
| Pop Mean | 574 | -290 |
| Sample Range | 2452 | -1546 |
| $(N=1000)$ |  |  |

## RICE UNIVERSITY

## Our distributions

Losing Trades


Winning Trades


## RICE UNIVERSITY $\quad \mathrm{N}=100$ equity curve

Sequential Trades Equity Curve


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Trades

## RICE UNIVERSITY <br> But other paths

Sequential Trades Equity Curve


Sequential Trades Equity Curve


## RICE UNIVERSITY

Sequential Trades Equity Curve


## RICE UNIVERSITY <br> How evaluate?

- Let us run this experiment 1000 times
- Ending value of the equity curve TV varies
$\begin{array}{rrrrrrrr}\text { Min. } & \text { 1st Qu. } & \text { Median } & \text { Mean } & \text { 3rd Qu. } & \text { Max. } & \text { N } & \text { Stdev } \\ -14610.00 & -1711.00 & 1733.00 & 1838.00 & 5394.00 & 20280.00 & 1000.00 & 4974.57\end{array}$
- Note median and mean TV's are very close to that of the system gain=1,812
- Over time this system will blow out a \$10,000 account
- Can the $2 \%$ money management rule help this system?


## RICE UNIVERSITY

## Simulated trading program

## RICE UNIVERSITY Trading parameters

- No pyramiding
- Stop threshold dynamically adjusted so long as account can handle the margin
- ES margin $\$ 6,200$
- Safety factor 2x margin
- Ignore MTM - just stop
- Once establish initial positions do not establish more until check if rule is sustained.


## RICE UNIVERSITY

## Procedure

- Generate trades from F(x)
- Simulate sample paths for each trade
- Use statistics of canonical instrument (SPX) trades to generate ABM over short time range $\left[\mathrm{t}_{0}, \mathrm{~T}\right]$, where T is length of each trade
- Constrain to a Brownian bridge with actual position extrema at time $T$.

$$
\begin{aligned}
& B=\{B(t), 0 \leq t \leq T: B(0)=0, B(T)=b\}, b \in R \\
& B(t)=W(t)-\frac{t}{T}(W(T)-b)
\end{aligned}
$$

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- As t proceeds, close position if MM rule is hit on the BB
- Continue to accumulate equity curve
- Evaluate equity curve when program terminates


## RICE UNIVERSITY

## W vs. BB

## Position Dynamics



## Constrained Path



## RICE UNIVERSITY Anatomy of the BB

ESU8 Constrained Path


## Multiple correlated positions

```
Number positions = 4
Draw Gain/loss =
    -288.3 324.3 -387.4 -27.3
Durations = 38 39 18 44
stop.day = 12 301010
```

| Day | Position 1 | Position 2 | Position 3 | Position 4 | Total |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | 472.11 | 506.76 | 441.61 | 438.93 | $1,859.41$ |
| 2 | $1,151.91$ | $1,221.21$ | $1,090.90$ | $1,085.55$ | $4,549.57$ |
| 3 | $1,572.68$ | $1,676.62$ | $1,481.17$ | $1,473.13$ | $6,203.60$ |
| 4 | $1,069.56$ | $1,208.15$ | 947.54 | 936.83 | $4,162.08$ |
| 5 | $1,862.45$ | $2,035.70$ | $1,709.94$ | $1,696.55$ | $7,304.63$ |
| 6 | $2,189.62$ | $2,397.52$ | $2,006.60$ | $1,990.53$ | $8,584.27$ |
| 7 | $1,758.76$ | $2,001.30$ | $1,545.23$ | $1,526.49$ | $6,831.78$ |
| 8 | $1,066.19$ | $1,343.39$ | 822.17 | 800.74 | $4,032.49$ |
| 9 | 109.61 | 421.45 | -164.92 | -189.03 | 177.11 |
| 10 | -644.64 | -298.15 | -949.67 | -976.45 | $-2,868.91$ |
| 11 | $-1,327.72$ | -946.58 | NA | NA | $-2,274.30$ |
| 12 | -156.29 | 259.50 | NA | NA | 103.21 |
| 13 | NA | $1,942.83$ | NA | NA | $1,942.83$ |
| 14 | NA | $2,700.34$ | NA | NA | $2,700.34$ |
| 15 | NA | $3,260.38$ | NA | NA | $3,260.38$ |
| 16 | NA | $2,548.42$ | NA | NA | $2,548.42$ |
| 17 | NA | $1,805.09$ | NA | NA | $1,805.09$ |
| 18 | NA | 785.37 | NA | NA | 785.37 |
| 19 | NA | 569.85 | NA | NA | 569.85 |
| 20 | NA | 236.32 | NA | NA | 236.32 |
| 21 | NA | $1,541.60$ | NA | NA | $1,541.60$ |
| 22 | NA | $1,046.14$ | NA | NA | $1,046.14$ |
| 23 | NA | -513.40 | NA | NA | -513.40 |
| 24 | NA | -274.65 | NA | NA | -274.65 |
| 25 | NA | -359.57 | NA | NA | -359.57 |
| 26 | NA | 11.76 | NA | NA | 11.76 |
| 27 | NA | -227.83 | NA | NA | -227.83 |
| 28 | NA | -345.98 | NA | NA | -345.98 |
| 29 | NA | -963.81 | NA | NA | -963.81 |
| 30 | NA | $-1,583.94$ | NA | NA | $-1,583.94$ |

## RICE UNIVERSITY Equity curve (no MTM)



## RICE UNIVERSITY Another path

ESU8 System Equity Curve
2\% Rule


Days in Program

## RICE UNIVERSITY <br> M=100 paths



[^0]and economic systems

## RICE UNIVERSITY <br> No Rule



Days in Program
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## RICE UNIVERSITY

## $p=.36$



Ending Account Balance

and economic systems
$N=100$ Bandwidth $=362.9$

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Implementation of $\mathrm{X} \%$ Rule Results

$$
A_{0}=50,000, N=500
$$

|  | Min. | 1st Qu. | Median | Mean | 3rd Qu. | Max. | N | Stdev |
| ---: | ---: | :---: | ---: | :--- | ---: | :--- | :--- | :--- |
| $2 \%$ | 9,657 | 11,760 | 12,210 | 18,660 | 23,760 | 58,730 | 500 | 11,110 |
| $3 \%$ | 9,728 | 11,650 | 12,340 | 19,590 | 25,010 | 58,910 | 500 | 11,084 |
| $5 \%$ | 9,105 | 11,960 | 21,800 | 23,580 | 33,570 | 57,480 | 500 | 12,352 |
| $10 \%$ | 7,469 | 27,820 | 37,260 | 36,260 | 47,640 | 62,590 | 500 | 12,857 |
| $20 \%$ | 14,580 | 42,570 | 48,960 | 46,150 | 50,490 | 59,540 | 500 | 7,872 |
| $50 \%$ | 35,860 | 48,670 | 49,620 | 50,160 | 51,820 | 60,750 | 500 | 3,002 |
| None | 41,280 | 48,560 | 49,580 | 50,040 | 51,240 | 61,150 | 500 | 2,637 |

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Implementation of X\% Rule Results
$\mathrm{A}_{0}=50,000, \mathrm{~N}=500$, p. win $=.356$

|  | Min. | 1st Qu. | Median | Mean | 3rd Qu. | Max. | N | Stdev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2\% | 9,657 | 11,760 | 12,210 | 18,660 | 23,760 | 58,730 | 500 | 11,110 |
| 3\% | 9,728 | 11,650 | 12,340 | 19,590 | 25,010 | 58,910 | 500 | 11,084 |
| 5\% | 9,105 | 11,960 | 21,800 | 23,580 | 33,570 | 57,480 | 500 | 12,352 |
| 10\% | 7,469 | 27,820 | 37,260 | 36,260 | 47,640 | 62,590 | 500 | 12,857 |
| 20\% | 14,580 | 42,570 | 48,960 | 46,150 | 50,490 | 59,540 | 500 | 7,872 |
| 50\% | 35,860 | 48,670 | 49,620 | 50,160 | 51,820 | 60,750 | 500 | 3,002 |
| None | 41,280 | 48,560 | 49,580 | 50,040 | 51,240 | 61,150 | 500 | 2,637 |

$\mathrm{A}_{0}=50,000, \mathrm{~N}=500$, p.win $=.45$

|  | Min. | 1st Qu. | M | Mean | 3 rd | Max. | N | Stde |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2\% | 10,45 | 70 | 12,350 | 22,130 | 31,670 | 64,240 | 500 | 14,302 |
| 3\% | 9,398 | 11,72 | 12,670 | 23,020 | 35,5 | 62,250 | 500 | 25 |
| 5\% | 8,984 | 12,220 | 25,120 | 27,960 | 37,670 | 63,320 | 500 | 14,473 |
| 10\% | 8,293 | 31,230 | 40,750 | 38,300 | 49,120 | 68,140 | 500 | 12,700 |
|  | 16,160 | 46,020 | 49,570 | 47,860 | 51,570 | 65,810 | 500 | 7,177 |
| 50 | 36,700 | 49,160 | 50,350 | 50,990 | 52,830 | 64,320 | 500 | 3,45 |
|  | 38,19 | 49,13 | 49,98 | 50,94 | 52,66 | 65,35 | 500 |  |

$\mathrm{A}_{0}=50,000, \mathrm{~N}=500$, p.win $=.80$

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## Impact of horizon and p.win



## RICE UNIVERSITY <br> Without the Rule



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## Conclusion

- Stop-loss implementation
- Simplistic stops have shown themselves to be insufficient for preventing downside while allowing upside potential.
- The "2\% Rule"
- For this system, the rule has been shown to emphasize losses
- For the most part you go broke
- Hence the rule is not indicated as an effective means for money management.


## RICE UNIVERSITY Conclusion (CONT'D)

- System performance is more dependent on the volatility of the process model than the probability of winning trade.
- This is due to the "ruin" feature of the system
- Longer time horizon longer in the game, but ruin ensured (modal equity at basement)
- Overall system (without the rule)
- Longer horizon $\rightarrow$ greater profits
- p.win $\uparrow \rightarrow$ greater profits
- Low CAGR's
- True stochastic math system stopping rules need more data and validation


## RICE UNIVERSITY <br> Future Work

- More contract types with dynamic margining - e.g., grains, F/X, equities
- Implement a Mark-to-Market feature
- Obtain historical trades data with paths and better calibrate parametric process simulation
- Obtain more data and do resamplingbased position data
- Empirically evaluate new stopping schemes


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Thank you Philip

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