

Response Correlation

	Q8	Q17	Q11c	Q20c
Q8	1	0.5	0.71	0.51
Q17	0.5	1	0.29	0.4
Q11c	0.71	0.29	1	0.62
Q20c	0.51	0.4	0.62	1

Item

Q8: # met with (Senate)
 Q17: # met with (MOHR)
 Q11c: # private meetings (Senate)
 Q20c: # private meetings (MOHR)

Response and Controls

	Q8	Q17	Q11c	Q20c	Q1	Q2	Q61	Rev02
Q8	1	0.52	0.69	0.56	0.51	0.51	0.37	0.45
Q17	0.52	1	0.31	0.43	0.32	0.33	0.08	0.12
Q11c	0.69	0.31	1	0.65	0.37	0.49	0.24	0.4
Q20c	0.56	0.43	0.65	1	0.34	0.47	0.04	0.41
Q1	0.51	0.32	0.37	0.34	1	0.78	0.26	0.43
Q2	0.51	0.33	0.49	0.47	0.78	1	0.11	0.36
Q61	0.37	0.08	0.24	0.04	0.26	0.11	1	0.03
Rev02	0.45	0.12	0.4	0.41	0.43	0.36	0.03	1

Item

Q1: # USC Bills monitored
 Q2: # USC Bills lobbied
 Q61: % time managers dedicate
 REV02: : 2002 Sales

Response and Incentives

	Q8	Q17	Q11c	Q20c	Q67	Q69	Q78	allgive02	Largess02
Q8	1	0.5	0.7	0.51	0.27	0.47	0.52	0.49	0.07
Q17	0.5	1	0.26	0.32	0.06	0.3	0.37	0.19	0
Q11c	0.7	0.26	1	0.59	0.18	0.21	0.27	0.23	-0.08
Q20c	0.51	0.32	0.59	1	0.17	0.32	0.27	0.5	-0.04
Q67	0.27	0.06	0.18	0.17	1	0.27	0.34	0.15	0.04
Q69	0.47	0.3	0.21	0.32	0.27	1	0.32	0.36	0.05
Q78	0.52	0.37	0.27	0.27	0.34	0.32	1	0.3	0.11
allgive02	0.49	0.19	0.23	0.5	0.15	0.36	0.3	1	0.21
Largess02	0.07	0	-0.08	-0.04	0.04	0.05	0.11	0.21	1

Items

Q67: # senior managers worked for any level of US government
 Q69: # Board members worked for any level of US government
 Q78: How often does your company attend political fundraisers?
 AllGive02= FedTTLbux02 + SFTTTL02 + bux_TTL02. (All 2002 PAC contributions, Fed, soft hard)
 Largess02 = AllGive02 / Net Income 2002 (percent)

NOTE on Confidence Interval(s)

The 95% Margin of Error for the correlation is about about +/- 0.2221956
 The 90% Margin of Error is about about +/- 0.185814
 The 99% Margin of Error is about about +/- 0.294624

Response and Information

	Q8	Q17	Q11c	Q20c	Q34	Q62	Q63	Q64	Q72	Q73	Q74
Q8	1	0.49	0.72	0.53	-0.32	-0.25	-0.25	-0.26	0.38	0.23	-0.29
Q17	0.49	1	0.3	0.41	-0.22	-0.05	-0.03	-0.08	0.19	0.07	-0.14
Q11c	0.72	0.3	1	0.62	-0.09	-0.21	-0.09	-0.15	0.22	-0.02	-0.16
Q20c	0.53	0.41	0.62	1	-0.05	-0.38	-0.21	-0.13	0.48	0.13	-0.19
Q34	-0.32	-0.22	-0.09	-0.05	1	0.26	0.24	0.19	-0.14	-0.19	0.5
Q62	-0.25	-0.05	-0.21	-0.38	0.26	1	0.39	0.22	-0.22	-0.2	0.26
Q63	-0.25	-0.03	-0.09	-0.21	0.24	0.39	1	0.25	-0.14	-0.27	0.33
Q64	-0.26	-0.08	-0.15	-0.13	0.19	0.22	0.25	1	0.13	-0.07	0.13
Q72	0.38	0.19	0.22	0.48	-0.14	-0.22	-0.14	0.13	1	0.36	-0.01
Q73	0.23	0.07	-0.02	0.13	-0.19	-0.2	-0.27	-0.07	0.36	1	-0.14
Q74	-0.29	-0.14	-0.16	-0.19	0.5	0.26	0.33	0.13	-0.01	-0.14	1

Items

Q34: Company served on an advisory committee Q72: # of outside lobbyists hired on retainer?
 Q62: CEO testified at a congressional hearing Q73: # of outside lobbyists for special projects?
 Q63: CEO testified at a regulatory hearing Q74: Invited to join business advisory groups
 Q64: CEO argued in industry's trade association

Response and Constituency Building

	Q8	Q17	Q11c	Q20c	Q39	Q44	Q52	Q57	Q81	Q82	Q83	Q84
Q8	1	0.5	0.71	0.51	0.3	0.32	0.27	0.24	0.34	0.3	0.16	0.34
Q17	0.5	1	0.29	0.41	0.2	0.31	0.06	0.23	0.13	0.07	0.01	0.07
Q11c	0.71	0.29	1	0.62	0.21	0.32	0.19	0.24	0.23	0.17	0.12	0.28
Q20c	0.51	0.41	0.62	1	0.1	0.21	0.23	0.3	0.16	0.24	0.35	0.13
Q39	0.3	0.2	0.21	0.1	1	0.47	0.23	0.31	0.18	-0.05	0.14	0.1
Q44	0.32	0.31	0.32	0.21	0.47	1	0.26	0.38	0.18	0.12	0.15	0.3
Q52	0.27	0.06	0.19	0.23	0.23	0.26	1	0.29	0.25	0.49	0.38	0.25
Q57	0.24	0.23	0.24	0.3	0.31	0.38	0.29	1	0.11	0.11	0.09	0.06
Q81	0.34	0.13	0.23	0.16	0.18	0.18	0.25	0.11	1	0.13	0.12	0.41
Q82	0.3	0.07	0.17	0.24	-0.05	0.12	0.49	0.11	0.13	1	0.32	0.2
Q83	0.16	0.01	0.12	0.35	0.14	0.15	0.38	0.09	0.12	0.32	1	0
Q84	0.34	0.07	0.28	0.13	0.1	0.3	0.25	0.06	0.41	0.2	0	1

Items (Frequency data)

Q39: Coordinate with other firms in industry Q81: Conduct political education programs
 Q44: Coordinate with other firms outside of industry Q82: Use media public relations advertising
 Q52: Coordinate with labor groups Q83: Hold press conferences
 Q57: Coordinate with non-business interest groups Q84: Use grassroots political programs?